****

**Revenue Manager / Senior Revenue Manager**

* Responsible for maximizing the room revenue on a daily, monthly and annual basis
* Identify new revenue opportunities.
* Implement Yield Management Strategies
* Monitor and analyze market conditions and trends
* Drive Market Share and Revenue Performance
* Develop overall pricing strategy to include all market segments and distribution channels
* Effectively manage and be in control of all room inventory

**Requirements :**

* Preferably 2 years’ of relevant experience in a similar capacity in luxury hotels
* Possess excellent leadership, communication and interpersonal skills
* Well organized, meticulous and able to multi-task in a fast-paced environment
* Have a hands-on approach and be a team player.
* Opera knowledge is essential

To apply for the above positions, please send your full resume to [careers@fullertonhotel.com](mailto:careers@fullertonhotel.com).